



Summary of Financial Results for the Second Quarter of Fiscal Year 2009 (Six Months Ended June 30, 2009)

July 30, 2009

Company name: **Senshukai Co., Ltd.**

Stock Exchanges: Tokyo and Osaka, First Sections

Stock Code: 8165

URL: <http://www.senshukai.co.jp>

Representative: Mr. Yasuhiro Yukimachi, President and Representative Director

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Scheduled date of filing of Quarterly Report: August 12, 2009

Scheduled date of payment of dividend: September 1, 2009

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the 2nd Quarter of 2009 (January 1, 2009 – June 30, 2009)

(1) Consolidated operating results (cumulative)

(Percentages represent changes from the same period of the previous fiscal year)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|---------|-----------------|-------|------------------|--------|-----------------|--------|-----------------|---|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| 2Q 2009 | 76,308 | - | (474) | - | 1,064 | - | 733 | - |
| 2Q 2008 | 79,211 | (0.6) | 1,398 | (60.0) | 313 | (92.1) | (510) | - |

| | Net income per share | Diluted net income per share |
|---------|----------------------|------------------------------|
| | Yen | Yen |
| 2Q 2009 | 15.69 | - |
| 2Q 2008 | (10.93) | - |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|------------------|-----------------|-----------------|--------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| 2Q 2009 | 99,302 | 46,186 | 46.5 | 988.38 |
| Fiscal Year 2008 | 104,059 | 44,274 | 42.5 | 947.19 |

Reference: Shareholders' equity (million yen)

2Q 2009:

46,169

Fiscal Year 2008:

44,245

2. Dividends

| (Record date) | Dividend per share | | | | |
|----------------------------|--------------------|--------|--------|---------|--------|
| | 1Q-end | 2Q-end | 3Q-end | Yearend | Annual |
| | Yen | Yen | Yen | Yen | Yen |
| Full Year 2008 | - | 8.00 | - | 9.00 | 17.00 |
| Full Year 2009 | - | 6.00 | | | |
| Full Year 2009 (forecasts) | | | - | 6.00 | 12.00 |

Note: Revision of dividend forecast during the period: None

3. Consolidated Outlook for Fiscal Year 2009 (January 1, 2009 – December 31, 2009)

(Percentages represent changes from the same period of the previous fiscal year)

| | Net sales | | Operating income | | Ordinary income | | Net income | | Net income per share |
|----------------|-----------------|-------|------------------|--------|-----------------|---|-----------------|---|----------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full Year 2009 | 152,480 | (3.7) | 1,100 | (54.4) | 2,100 | - | 1,510 | - | 32.33 |

Note: Revision of consolidated outlook during the period: None

4. Other

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None

(2) Application of simplified accounting methods and special accounting methods in the preparation of quarterly consolidated financial statements: Yes

Note: Please refer to “Qualitative Information and Financial Statements, 4. Others” on page 5 for further information.

(3) Changes in accounting principles, procedures and presentation methods for preparation of quarterly consolidated financial statements

1) Changes caused by revision of accounting standards: Yes

2) Other changes: Yes

Note: Please refer to “Qualitative Information and Financial Statements, 4. Others” on pages 5 and 6 for further information.

(4) Number of shares outstanding (common shares)

1) Number of shares outstanding at end of period (including treasury stock)

| | | | |
|----------|-------------------|-------------------|-------------------|
| 2Q 2009: | 47,630,393 shares | Fiscal Year 2008: | 47,630,393 shares |
|----------|-------------------|-------------------|-------------------|

2) Number of treasury stock at end of period

| | | | |
|----------|----------------|-------------------|----------------|
| 2Q 2009: | 918,677 shares | Fiscal Year 2008: | 917,908 shares |
|----------|----------------|-------------------|----------------|

3) Average number of shares outstanding during the period

| | | | |
|----------|-------------------|----------|-------------------|
| 2Q 2009: | 46,712,132 shares | 2Q 2008: | 46,714,118 shares |
|----------|-------------------|----------|-------------------|

*Cautionary statement with respect to forward-looking statements

- The above projections are based on information available at the time of release of this report. Actual results could differ significantly from these projections due to a variety of factors. For further details regarding the projections, please refer to page 4, “Qualitative Information and Financial Statements, 3. Qualitative Information Regarding Consolidated Outlook.”

- Effective from the current fiscal year, the Company has adopted “Accounting Standards for Quarterly Financial Statements” (Accounting Standards Board of Japan (ASBJ) Statement No. 12) and “Guidance on Accounting Standards for Quarterly Financial Statements” (ASBJ Guidance No. 14). In addition, the quarterly consolidated financial statements are prepared in accordance with “Regulations for Quarterly Consolidated Financial Statements”. The Company has adopted the amended Regulations for Quarterly Consolidated Financial Statements, pursuant to the proviso of Article 7, Paragraph 1, Item 5 of the Supplementary Provision of the “Cabinet Office Ordinance Partially Revising Regulation for Terminology, Forms and Preparation Methods of Financial Statements” (Cabinet Office Ordinance No. 50, August 7, 2008).

Qualitative Information and Financial Statements

1. Qualitative Information Regarding Consolidated Results of Operations

The Japanese economy in the second quarter (January 1, 2009 to June 30, 2009) of the current fiscal year showed some signs that the downturn was easing due to benefits from the government's economic stimulus measures including fixed cash handouts and the provision of "eco-points" for the purchase of energy-efficient "green" household appliances, and partial signs of recovery in production and stocks, but the outlook for a recovery in business sentiment remained uncertain due to real deterioration in household spending and the jobs-to-applicants ratio. This suggests it will take some time for personal consumption to recover. Conditions are forecast to remain weak in the retail industry going forward as consumer sentiment continues to stagnate as consumers hold back on purchases and shift to low-priced items on declines in summer bonuses and a harsh employment environment.

In this environment, the Senshukai Group pulls together in the second year of its medium-term management plan to achieve the targets of its plan which concludes in Fiscal Year 2010.

In the second quarter, Internet sales in the mail-order business rose 5.6% year-over-year due to the implementation of policies to expand Internet sales, but sales across most catalog media fell short of the Group's forecasts as increasingly thrifty consumers held back on purchases, and competition intensified in the mail-order and specialty retail industries due to consumers' greater preference for low priced-items.

Consolidated net sales decreased 3.7% year-over-year to 76,308 million yen in the second quarter of the fiscal year.

In terms of profits, operating losses totaled 474 million yen in the second quarter of the current fiscal year, compared with a gain of 1,398 million yen in the second quarter of last fiscal year, due to a decline in the gross profit margin from a decline in net sales and an increase in valuations losses from a change in the valuation of inventories. Ordinary income increased 239.7% year-over-year to 1,064 million yen, due to the booking of foreign exchange gains. Net income was 733 million yen compared with a loss of 510 million yen in the second quarter of last fiscal year.

Segment information

(Mail-order Business)

Consolidated sales in the mail-order business, which comprises the catalog and the *hanpukai* businesses, decreased 7.3% year-over-year to 68,396 million yen in the second quarter as sales declined in the catalog business due to lackluster consumption, and in the *hanpukai* business due to a decline in members.

In terms of profits, operating income declined from a 1,618 million yen profit in the previous second quarter to a 453 million yen loss in the current second quarter due to a rise in the cost-to-sales ratio following a change in the valuation of inventories.

(1) Catalog business

Internet orders account for more than 50% of sales in the catalog business, and the Group continues to promote a shift from catalogs to the Internet. The Group will continue to focus on increasing Internet orders via affiliates and SEO policies. Consolidated sales in the catalog business decreased 7.1% year-over-year to 62,758 million yen.

(2) *Hanpukai* business

To win new customers to the *hanpukai* business, the Group introduces *hanpukai* to users of its office vending box (*Choko Tabo* BOX). Consolidated sales in the *hanpukai* business declined 9.8% year-over-year to 5,637 million yen.

(Other Businesses)

The "other businesses" segment consists of the services business which primarily offers travel and credit card services, the storefront business, the pet business, the corporates business which provides products and services to corporations, and wedding business. Consolidated sales in this segment increased 46.4% year-over-year to 7,911 million yen. Operating losses declined 184 million yen to 63 million yen.

Year-over-year changes in value and percentage terms are included as reference given differences in applied accounting standards.

2. Qualitative Information Regarding Consolidated Financial Position

(Balance sheet position)

Assets totaled 99,302 million yen at the end of the second quarter of the current fiscal year, down 4,756 million yen from the end of the previous fiscal year.

Current assets decreased 4,288 million yen to 45,710 million yen. The main factors were decreases of 1,710 million yen in merchandise and finished goods, 1,643 million yen in accounts receivable-other and 1,042 million yen in other. Fixed assets decreased 468 million yen to 53,592 million yen, mainly due to decreases in property and equipment of 16 million yen, intangible assets of 73 million yen, and investments and other assets of 377 million yen.

Current liabilities decreased 15,703 million yen to 38,449 million yen. The main factors were decreases of 7,095 million yen in forward exchange contracts, 7,034 million yen in short-term bank loans, and 1,537 million yen in other. Long-term liabilities increased 9,034 million yen to 14,666 million yen, mainly due to increases in long-term debt of 5,103 million yen and corporate bonds of 4,267 million yen.

Net assets increased 1,912 million yen to 46,186 million yen. The main factors were increases in deferred hedge gains (losses) of 1,006 million yen, net unrealized gains on available-for-sale securities of 578 million yen and retained earnings of 312 million yen. Consequently, the equity ratio was 46.5%.

(Cash flow position)

The balance of cash and cash equivalents at the end of the second quarter of the current fiscal year was 8,003 million yen, a decrease of 183 million yen from the end of the previous fiscal year.

Operating activities used net cash of 1,767 million yen. The main contributing factor was a 2,370 million yen decrease in other current assets, a 1,732 million yen decrease in inventories, depreciation expenses of 1,227 million yen, and income before income taxes and minority interests of 949 million yen. Negative factors included 3,760 million yen payment for cancellation of derivative contracts, foreign exchange gains of 1,573 million yen, a 1,395 million yen decrease in notes and accounts payable-trade, and a 1,129 million yen decrease in other current liabilities.

Investing activities used net cash of 1,086 million yen. The main cash inflow was a 200 million yen decrease in time deposits. The main cash outflows were 925 million yen for purchases of property and equipment and 340 million yen for purchases of intangible assets.

Financing activities provided net cash of 2,472 million yen. The main cash inflows were proceeds from long-term debt of 7,184 million yen and issuance of bonds of 4,872 million yen, while there were net decrease in short-term bank loans of 8,000 million yen, repayments of long-term debt of 1,130 million yen and cash dividends paid of 420 million yen.

3. Qualitative Information Regarding Consolidated Outlook

The Group expects price competition among companies in different industries to intensify going forward, even though the worst is said to be over for some Japanese manufacturing sectors since last autumn's downturn, at least according to the data, because consumption remains stagnant due to lingering concerns about weakness in the overall economy.

As we announced on July 17, 2009, we forecast Fiscal 2009 sales of 152,480 million yen, down 5,805 million yen over the previous fiscal year, operating income of 1,100 million yen, ordinary income of 2,100 million yen, and net income of 1,510 million yen.

4. Others

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation)

Not applicable.

(2) Application of simplified accounting methods and special accounting methods in the preparation of quarterly consolidated financial statements

(Simplified accounting methods)

1) Method for estimating the uncollectible amount of general reserve

The uncollectible amount of general reserve was estimated using the historical default rates at the end of the previous fiscal year as the ratio at the end of the second quarter of the current fiscal year was found not to be significantly different from the ratio at the end of the previous fiscal year.

2) Calculation of depreciation expense for fixed assets

For assets subject to the declining-balance method, depreciation expense for the period is calculated pro rata from the full-year amount of depreciation expense for the fiscal year.

3) Judgments about the recoverability of deferred tax assets

Judgments about the recoverability of deferred tax assets are made based on the earnings forecast at the end of the previous fiscal year and tax planning with regard to items where there have been no significant changes in the operating environment or in the occurrence of temporary differences following the end of the previous fiscal year.

(Special accounting methods in the preparation of quarterly consolidated financial statements)

The tax expenses were calculated by first estimating the effective tax rate after the application of tax effect accounting with respect to income before income taxes during the fiscal year, and multiplying that rate by the quarterly income before income taxes. However, the Company uses legally stipulated effective tax rates to calculate tax expenses for cases in which using estimated tax rates gives a noticeably irrational result. Deferred income taxes were included and displayed with income taxes.

(3) Changes in accounting principles, procedures and presentation methods for preparation of quarterly consolidated financial statements

1) Application of “Accounting Standards for Quarterly Financial Statements”

Effective from the current fiscal year, the Company has adopted “Accounting Standards for Quarterly Financial Statements” (ASBJ Statement No. 12) and “Guidance on Accounting Standards for Quarterly Financial Statements” (ASBJ Guidance No. 14). In addition, the quarterly consolidated financial statements are prepared in accordance with “Regulations for Quarterly Consolidated Financial Statements”. The Company has adopted the amended Regulations for Quarterly Consolidated Financial Statements, pursuant to the proviso of Article 7, Paragraph 1, Item 5 of the Supplementary Provision of the “Cabinet Office Ordinance Partially Revising Regulation for Terminology, Forms and Preparation Methods of Financial Statements” (Cabinet Office Ordinance No. 50, August 7, 2008).

2) Application of “Accounting Standards for Measurement of Inventories”

In prior years, inventories for regular sales purposes were stated at the lower of cost, determined by the monthly average method, or market. With the adoption of “Accounting Standards for Measurement of Inventories” (ASBJ Statement No. 9) from the first quarter of the current fiscal year, inventories are stated at cost determined by the monthly average method (the carrying value on the balance sheet is written down to reflect the effect of lower profit margins).

As an effect of this change, operating income, ordinary income and income before income taxes and minority interests each decreased by 1,048 million yen. The effect of these changes on segment operations is shown in the Segment Information section.

3) Application of “Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements”

Effective from the first quarter of the current fiscal year, the Company has adopted “Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements” (ASBJ Practical Issue Task Force (“PITF”) No. 18).

This change has no effect on the amount of income.

4) Application of “Accounting Standards for Lease Transactions”

In prior years, the Company accounted for finance leases where there is no transfer of ownership as ordinary operating leases for accounting purposes. However, the Company is able to use the following accounting standards beginning with quarterly consolidated financial statements for fiscal years starting on or after April 1, 2008: “Accounting Standards for Lease Transactions” (ASBJ Statement No. 13); and “Guidance on Accounting Standards for Lease Transactions” (ASBJ Guidance No. 16). The Company has adopted these standards and guidance beginning with the first quarter of the current fiscal year, using an accounting method for leases that is based on the method used for ordinary purchases and sales. Furthermore, for the depreciation of lease assets associated with finance leases where there is no transfer of ownership, the straight-line method with no residual value is applied with the lease period used as the useful life of the asset.

For finance leases where there is no transfer of ownership that started prior to the fiscal year when these standards were first applied, the Company continues to use an accounting method that is based on the method used for ordinary lease transactions.

This change has no effect on the amount of income.

(Supplemental information)

1) Change in useful lives of property and equipment

Effective from the first quarter of the current fiscal year, the Company and its domestic consolidated subsidiaries have reviewed the useful lives of machinery, etc. as a result of revision to the Corporate Tax Law and consequently have revised the useful lives as stipulated in the revised law.

This change has no significant effect on the amount of income.

2) Abolishment of the retirement benefit system for directors and corporate auditors

The Board of Directors resolved at a meeting held on January 29, 2009 to abolish the Company’s retirement benefit system for directors and corporate auditors, and shareholders resolved at their annual general meeting held on March 27, 2009 to pay current directors and corporate auditors, upon retirement, a lump sum for their term of service up through the day of abolishment of the system. Consolidated subsidiaries have also abolished the retirement benefit system for directors and corporate auditors. As a result, the Company has drawn down the entire balance of liabilities for retirement benefits for directors and corporate auditors, and booked the unpaid amount in the “Other” account of current liabilities at the end of the first quarter of the current fiscal year.

5. Quarterly Consolidated Financial Statements**(1) Quarterly Consolidated Balance Sheets**

(Million yen)

| | 2Q 2009 (As of Jun. 30, 2009) | Fiscal Year 2008 Summary (As of Dec. 31, 2008) |
|-------------------------------------|----------------------------------|---|
| Assets | | |
| Current assets | | |
| Cash and deposits | 7,781 | 7,670 |
| Notes and accounts receivable-trade | 11,211 | 10,888 |
| Marketable securities | 223 | 524 |
| Merchandise and finished goods | 14,689 | 16,400 |
| Raw materials and supplies | 98 | 97 |
| Accounts receivable-other | 6,385 | 8,028 |
| Other | 5,662 | 6,705 |
| Allowance for doubtful accounts | (341) | (316) |
| Total current assets | 45,710 | 49,998 |
| Fixed assets | | |
| Property and equipment | | |
| Buildings and structures, net | 14,837 | 15,059 |
| Land | 11,168 | 11,168 |
| Other, net | 2,513 | 2,308 |
| Total property and equipment | 28,519 | 28,536 |
| Intangible assets | | |
| Goodwill | 2,885 | 2,963 |
| Other | 2,505 | 2,502 |
| Total intangible assets | 5,391 | 5,465 |
| Investments and other assets | | |
| Investment securities | 11,894 | 11,368 |
| Other | 7,928 | 8,893 |
| Allowance for doubtful accounts | (142) | (203) |
| Total investments and other assets | 19,680 | 20,058 |
| Total fixed assets | 53,592 | 54,060 |
| Total assets | 99,302 | 104,059 |

(Million yen)

| | 2Q 2009 (As of Jun. 30, 2009) | Fiscal Year 2008 Summary (As of Dec. 31, 2008) |
|---|----------------------------------|---|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable-trade | 7,144 | 8,527 |
| Short-term bank loans | 2,923 | 9,957 |
| Current portion of corporate bonds | 766 | 66 |
| Accounts payable-factoring | 16,256 | 15,789 |
| Accrued income taxes | 325 | 194 |
| Allowance for sales promotion expenses | 393 | 346 |
| Forward exchange contracts | 2,692 | 9,788 |
| Other | 7,946 | 9,484 |
| Total current liabilities | 38,449 | 54,153 |
| Long-term liabilities | | |
| Corporate bonds | 4,435 | 168 |
| Long-term debt | 9,215 | 4,112 |
| Liabilities for employees' retirement benefits | 52 | 45 |
| Other | 963 | 1,305 |
| Total long-term liabilities | 14,666 | 5,631 |
| Total liabilities | 53,115 | 59,784 |
| Net assets | | |
| Shareholders' equity | | |
| Common stock | 20,359 | 20,359 |
| Capital surplus | 21,038 | 21,038 |
| Retained earnings | 14,376 | 14,064 |
| Treasury stock | (632) | (631) |
| Total shareholders' equity | 55,142 | 54,830 |
| Valuation and translation adjustments | | |
| Net unrealized gains on available-for-sale securities | (733) | (1,312) |
| Deferred hedge gains (losses) | (1,031) | (2,038) |
| Land revaluation difference | (7,103) | (7,103) |
| Foreign currency translation adjustments | (104) | (130) |
| Total valuation and translation adjustments | (8,973) | (10,584) |
| Minority interests | 17 | 29 |
| Total net assets | 46,186 | 44,274 |
| Total liabilities and net assets | 99,302 | 104,059 |

(2) Quarterly Consolidated Statements of Income
(For the Six-month Period)

| | (Million yen) |
|--|---|
| | 2Q 2009 (Jan. 1, 2009 – Jun. 30, 2009) |
| Net sales | 76,308 |
| Cost of sales | 40,510 |
| Gross profit | 35,797 |
| Selling, general and administrative expenses | 36,272 |
| Operating loss | (474) |
| Other income | |
| Interest income | 58 |
| Dividend income | 93 |
| Gains on valuation of compound financial instruments | 61 |
| Foreign exchange gains | 1,531 |
| Other | 173 |
| Total other income | 1,917 |
| Other expenses | |
| Interest expenses | 150 |
| Investment loss on equity method | 34 |
| Bond issuance cost | 127 |
| Other | 65 |
| Total other expenses | 378 |
| Ordinary income | 1,064 |
| Extraordinary losses | |
| Losses on sales and disposal of fixed assets | 16 |
| Losses on valuation of investment securities | 43 |
| Impairment loss | 54 |
| Total extraordinary losses | 114 |
| Income before income taxes and minority interests | 949 |
| Income taxes | 252 |
| Minority interests in loss | (35) |
| Net income | 733 |

(3) Quarterly Consolidated Statements of Cash Flows

(Million yen)

| | 2Q 2009 (Jan. 1, 2009 – Jun. 30, 2009) |
|--|---|
| Cash flows from operating activities | |
| Income before income taxes and minority interests | 949 |
| Depreciation expenses | 1,227 |
| Impairment loss | 54 |
| Increase (decrease) in allowance for doubtful accounts | (35) |
| Increase (decrease) in allowance for sales promotion expenses | 47 |
| Interest and dividend income | (151) |
| Interest expenses | 150 |
| Foreign exchange losses (gains) | (1,573) |
| Investment loss (profit) on equity method | 34 |
| Losses (gains) on valuation of compound financial instruments | (61) |
| Bond issuance cost | 127 |
| Losses (gains) on sales and disposal of fixed assets | 16 |
| Losses (gains) on valuation of investment securities | 43 |
| Decrease (increase) in notes and accounts receivable-trade | (295) |
| Decrease (increase) in inventories | 1,732 |
| Decrease (increase) in other current assets | 2,370 |
| Increase (decrease) in notes and accounts payable-trade | (1,395) |
| Increase (decrease) in accrued consumption taxes | 3 |
| Increase (decrease) in other current liabilities | (1,129) |
| Other | (278) |
| Subtotal | 1,837 |
| Interests and dividends received | 180 |
| Interests paid | (100) |
| Payment for cancellation of derivative contracts | (3,760) |
| Income taxes (paid) refund | 75 |
| Net cash used in operating activities | (1,767) |
| Cash flows from investing activities | |
| Purchases of property and equipment | (925) |
| Purchases of intangible assets | (340) |
| Purchases of investment securities | (25) |
| Decrease (increase) in time deposits | 200 |
| Purchases of subsidiary stock | (65) |
| Other | 69 |
| Net cash used in investing activities | (1,086) |
| Cash flows from financing activities | |
| Net increase (decrease) in short-term bank loans | (8,000) |
| Proceeds from long-term debt | 7,184 |
| Repayments of long-term debt | (1,130) |
| Proceeds from issuance of bonds | 4,872 |
| Redemption of corporate bonds | (33) |
| Purchases of treasury stock | (0) |
| Proceeds from sales of treasury stock | 0 |
| Cash dividends paid | (420) |
| Net cash provided by financing activities | 2,472 |
| Effect of exchange rate change on cash and cash equivalents | 2 |
| Increase (decrease) in cash and cash equivalents | (378) |
| Cash and cash equivalents at beginning of period | 8,186 |
| Increase in cash and cash equivalents due to consolidation of subsidiary | 195 |
| Cash and cash equivalents at end of period | 8,003 |

Effective from the current fiscal year, the Company has adopted “Accounting Standards for Quarterly Financial Statements” (ASBJ Statement No. 12) and “Guidance on Accounting Standards for Quarterly Financial Statements” (ASBJ Guidance No. 14). In addition, the quarterly consolidated financial statements are prepared in accordance with “Regulations for Quarterly Consolidated Financial Statements”. The Company has adopted the amended Regulations for Quarterly Consolidated Financial Statements, pursuant to the proviso of Article 7, Paragraph 1, Item 5 of the Supplementary Provision of the “Cabinet Office Ordinance Partially Revising Regulation for Terminology, Forms and Preparation Methods of Financial Statements” (Cabinet Office Ordinance No. 50, August 7, 2008).

(4) Going Concern Assumption

Not applicable.

(5) Segment Information

Business segments

2Q 2009 (Jan. 1, 2009 – Jun. 30, 2009)

(Million yen)

| | Mail-order business | Other businesses | Total | Elimination or corporate | Consolidated |
|-------------------------|---------------------|------------------|--------|--------------------------|--------------|
| Net sales | | | | | |
| (1) Sales to customers | 68,396 | 7,911 | 76,308 | - | 76,308 |
| (2) Inter-segment sales | 684 | 715 | 1,399 | (1,399) | - |
| Total | 69,080 | 8,627 | 77,708 | (1,399) | 76,308 |
| Operating loss | (453) | (63) | (516) | 42 | (474) |

Notes: 1. The classification of business segments is based on categories adopted for internal management purposes.

2. Principal activities of each business segment

(1) Mail-order business: Catalog and *hanpukai* businesses

(2) Other businesses: Product sales, services, and transportation

3. Change in accounting policy

Accounting standards for measurement of inventories

As stated in “Qualitative Information and Financial Statements, 4. Others, (3) Changes in accounting principles, procedures and presentation methods for preparation of quarterly consolidated financial statements, 2), “Accounting Standards for Measurement of Inventories” (ASBJ Statement No. 9) has been adopted with effect from the first quarter of the current fiscal year. As an effect of this change, operating income in the mail-order business decreased by 1,048 million yen in the second quarter of the fiscal year. There is no effect on other businesses.

Geographical segment information

2Q 2009 (Jan. 1, 2009 – Jun. 30, 2009)

Geographic segment information has not been presented because the Company and its consolidated subsidiaries have conducted over 90% of their total net sales in Japan.

Overseas sales

2Q 2009 (Jan. 1, 2009 – Jun. 30, 2009)

Overseas sales have not been presented because they represented less than 10% of total consolidated sales.

(6) Significant Changes in Shareholders' Equity

Not applicable.

Reference Material**Financial Statements, etc. of the Same Period Previous Fiscal Year****(1) Consolidated Statements of Income**

(Million yen)

| Accounts | 2Q 2008 |
|--|--------------------------------|
| | (Jan. 1, 2008 – Jun. 30, 2008) |
| | Amount |
| I Net sales | 79,211 |
| II Cost of sales | 40,898 |
| Gross profit | 38,312 |
| III Selling, general and administrative expenses | 36,914 |
| Operating income | 1,398 |
| IV Other income | 417 |
| Interest income | 156 |
| Dividend income | 94 |
| Other | 166 |
| V Other expenses | 1,502 |
| Interest expenses | 56 |
| Foreign exchange losses | 898 |
| Losses on write-down of compound financial instruments | 248 |
| Other | 298 |
| Ordinary income | 313 |
| VI Extraordinary income | 4 |
| VII Extraordinary losses | 33 |
| Income before income taxes and minority interests | 285 |
| Income taxes | 789 |
| Minority interests | 6 |
| Net loss | (510) |

(2) Consolidated Statements of Cash Flows

(Million yen)

| | 2Q 2008 (Jan. 1, 2008 – Jun. 30, 2008) |
|---|---|
| Accounts | Amount |
| I Cash flows from operating activities | |
| Income before income taxes and minority interests | 285 |
| Depreciation expenses | 914 |
| Decrease in allowance for doubtful accounts | (97) |
| Increase in liabilities for employees' retirement benefits | 2 |
| Increase in allowance for sales promotion expenses | 143 |
| Interest and dividend income | (251) |
| Interest expenses | 56 |
| Investment loss on equity method | 183 |
| Losses on write-down of compound financial instruments | 248 |
| Gains on sales of fixed assets | (4) |
| Losses on sales and disposal of fixed assets | 20 |
| Losses on valuation of investment securities | 12 |
| Increase in notes and accounts receivable-trade | (1,212) |
| Decrease in inventories | 3,433 |
| Decrease in other current assets | 3,208 |
| Decrease in notes and accounts payable-trade | (4,011) |
| Increase in accrued consumption taxes | 218 |
| Decrease in other current liabilities | (1,767) |
| Other | 746 |
| Subtotal | 2,129 |
| Interests and dividends received | 243 |
| Interests paid | (58) |
| Income taxes paid | (1,881) |
| Net cash provided by operating activities | 432 |
| II Cash flows from investing activities | |
| Purchases of property and equipment | (1,178) |
| Proceeds from sales of property and equipment | 7 |
| Purchases of intangible assets | (277) |
| Purchases of investment securities | (1,763) |
| Purchases of subsidiary stock associated with changes in the scope of consolidation | (2,297) |
| Increase in time deposits | (1,000) |
| Other | 377 |
| Net cash used in investing activities | (6,132) |
| III Cash flows from financing activities | |
| Net increase in short-term bank loans | 3,500 |
| Proceeds from long-term debt | 5,032 |
| Cash dividends paid | (652) |
| Other | (0) |
| Net cash provided by financing activities | 7,879 |
| IV Increase in cash and cash equivalents | 2,179 |
| V Cash and cash equivalents at beginning of period | 3,526 |
| VI Cash and cash equivalents at end of period | 5,706 |

* This financial report is solely a translation of summary of "kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.