

**Monthly sales report in fiscal 2013 (provisional estimate)**

The following is a report for consolidated net sales in 2013.

**■ Consolidated net sales (monthly) (Unit: millions of yen)**

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Annual total
2013	10,809	11,873	11,789	13,329	14,112	10,823	9,262	7,922	11,032	14,520	14,894	11,182	141,552
Year-on-year change	99.0%	101.9%	102.5%	89.0%	102.3%	96.7%	100.1%	99.9%	100.2%	91.1%	99.5%	88.6%	97.1%

**■ Consolidated net sales (cumulative) (Unit: millions of yen)**

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Annual total
2013	10,809	22,682	34,471	47,801	61,913	72,736	81,999	89,922	100,954	115,474	130,370	141,552	141,552
Year-on-year change	99.0%	100.5%	101.2%	97.5%	98.5%	98.3%	98.5%	98.6%	98.8%	97.7%	97.9%	97.1%	97.1%

-The following is a report for non-consolidated online net sales in 2013.

**■ Non-consolidated online net sales (monthly) (Unit: millions of yen)**

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Annual total
2013	6,611	7,100	7,215	8,015	7,876	6,249	5,536	4,510	6,422	8,378	8,650	6,543	83,107
Year-on-year change	104.2%	110.7%	111.6%	94.4%	105.7%	102.2%	104.9%	101.1%	106.3%	92.1%	100.7%	98.5%	102.7%

**■ Non-consolidated online net sales (cumulative) (Unit: millions of yen)**

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Annual total
2013	6,611	13,711	20,926	28,941	36,817	43,066	48,603	53,113	59,535	67,913	76,563	83,107	83,107
Year-on-year change	104.2%	107.5%	108.9%	104.5%	104.7%	104.3%	104.4%	104.1%	104.4%	102.7%	102.4%	102.1%	102.7%

\* Online net sales represent sales via the internet (personal computers and mobile devices) in Senshukai Co., Ltd.'s core catalog mail order business.

Notice: The above data and circumstances are based on provisional estimates. Please note that these estimates may be revised in or after the following month.